

## QUALIFICATIONS OF ROBERTO R. MARTINEZ

### BUSINESS ADDRESS

Irwin, Stokes, & Robertson, Inc.  
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### EDUCATION

Bachelor of Science Degree in Business Administration, Real Estate Major, University of Central Florida, 2010.

### RELEVANT COURSES

- Business Law and Ethics – University of Central Florida 2007
- Personal Finance and Investments – University of Central Florida 2007
- Fundamentals of Real Estate - University of Central Florida 2007
- Business Finance – University of Central Florida – 2008
- Real Estate Law – University of Central Florida 2008
- Environmental Issues in Real Estate – University of Central Florida 2009
- Real Estate Development (NAIOP Challenge Course) – University of Central Florida 2009
- 30-HR Basic Appraisal Principals – IFREC 2009
- 30-HR Basic Appraisal Procedures – IFREC 2009
- 15-HR Residential Report Writing – IFREC 2009
- Real Estate Investment Analysis – University of Central Florida 2010
- Real Estate Appraisal and Valuation – University of Central Florida 2010
- Residential Real Estate Finance – University of Central Florida 2010
- 15-HR Florida Appraisal Rules and Laws, and Roles and Rules of Supervisor and Trainee Appraisers – IFREC 2010
- 15-HR USPAP Course – IFREC 2010
- 7-HR USPAP Update Course – Steve Williamson’s RE Schools 2012
- 8-HR Florida Law Update Steve – Steve Williamson’s RE Schools 2012
- 7-HR Foreclosure and Short Sales – Steve Williamson’s RE Schools 2012
- 8-HR 2-4 Family and Multi-Family – Steve Williamson’s RE Schools 2012

### PROFESSIONAL DESIGNATIONS AND EXPERIENCE

- State-Registered Trainee Appraiser – State of Florida – License Number: RI 23566
- Real Estate Appraiser - Irwin Stokes & Robertson, Orlando FL 2012 to Present
- Real Estate Appraiser/Analyst – Clayton Roper & Marshall, Orlando FL 2010 - 2011

I have worked on appraisals of vacant land with various types of zoning, residential subdivisions, schools, fraternal buildings, apartments, multi-tenant neighborhood shopping centers, multi-story office buildings, banks, gas stations, convenience stores and industrial office warehouses for municipalities, financial institutions, corporations, individuals, attorneys and developers.